



PRESENTATION  
DE LA SOCIETE

AU SUJET D'AWC

VENTE DE VIN

ACHAT DE VIN

SERVICES COMMERCIAUX

ACADEMIE DE VIN

AWC INVESTISSEMENT DANS LE VIN FIN

BUREAUX INTERNATIONAUX

APPRECIER DU BON VIN



*Stephen Williams, CEO*

FONDEE IL Y A 25 ANS

DIRECTION INCHANGEE

2013 AWX DEVIENT UN PLC (S.A.)

SIEGE DU GROUPE MONDIAL A LONDON

OPERATIONS GLOBALES & BASE DE CLIENTELE



*Stephen Williams, CEO*

- NEGOCIATION SEULEMENT DANS DES VINS REELLEMENT EXCEPTIONNELS
- CAVES COMPLETES, CAISSES ET BOUTEILLES INDIVIDUELLES
- DES COLLECTIONS SUPERIEURES POUR UNE CLIENTELE PERSPICACE
- DES EVENEMENTS EXCEPTIONNELS POUR UNE CLIENTELE EXIGEANTE
- DES TRANSCATIONS DE GRAND VIN HISTORIQUES
- LES CAVES POUR CHATEAUX, PALACES, GRANDS HOTELS ET RESIDENCES PRIVEES EXCLUSIVES

- DES EXPERTS POUR CONSEILLER NOS CLIENTS AVEC LEURS SELECTIONS
- DES VINS RARES ET ANCIENS AUX VINS CONTEMPORAINS
- DES VINS ANCIENS OU DES FUTURS MILLESIMES
- 90% DES VINS EN PROVENANCE DES 15 MILLISIMES LES PLUS RECENTS
- DES VINS POUR LE PLAISIR OU POUR UN INVESTISSEMENT
- LES CLIENTS APPRECIENT UNE VALEUR QUI PERDURE

- UN PARTENAIRE DE CHOIX POUR LES ACQUISITIONS
- INTERET POUR LES CAVES, LES VERTICALES, LES CAISSES ET LES BOUTEILLES RARES
- DES OFFRES DIRECTES OU EN COURTAGE
- DES EVALUATIONS GRATUITES
- DES ESPACES A DISPOSITION POUR UN DESINVESTISSEMENT OU UN REINVESTISSEMENT
- PLUS RAPIDE, PLUS SIMPLE, PLUS LUCRATIVE QUE DES ENCHERES
- TRANSACTIONS ET PAIEMENTS RAPIDES

# SERVICES COMMERCIAUX

- LES BESOINS COMMERCIAUX TRAITES GLOBALEMENT
- RESPONSABLES SERVICE TRAITEUR, SOMMELIERS ET CHEFS
- +8,000 PRODUITS EN STOCK, LIVRAISON
- REPONDRE AUX DEMANDES POUR TOUT VOLUME OU QUANTITE
- ACCES AUX VINS RARES ET EXCLUSIFS



1994: AWC A FOURNI UN  
MILLISIME DE 70 ANS POUR  
LE 70IÈME ANNIVERSAIRE  
DU PRESIDENT AMERICAIN  
GEORGE H.W. BUSH



## 1995: AWC A TRAITE LA VENTE HISTORIQUE DE \$1 MILLION DE LA COLLECTION VERTICALE DU CHÂTEAU D'YQUEM

harpers

### Yquem sale makes £775,000

The most extensive collection ever of Château d'Yquem has been sold for a record-breaking £775,000.

Every consecutive vintage of the Sauternes producer from 1860 to 2003 was sold by the London-based Antique Wine Company to the Grand-Hôtel du Cap-Ferrat on the French Riviera.

The 135-bottle collection included nine empty bottles, signed by the director of Yquem, to represent the years when no wine was made due to poor weather. A total of 26 bidders from 11 countries, including Japan, the USA, Hong Kong, Russia and the UK, took part in the sale. During the final 24 hours, 100 bids were made.



Michael Galopin, general manager of the French hotel, said: 'We are proud to be bringing the finest collection of Yquem back to France. With this acquisition and a series of

centre of wine excellence.' The Antique Wine Company currently holds the Guinness World Record for the most valuable bottle of white wine ever sold – a 1787 Château



1997: AWC A FOURNI LA  
COLLECTION DES  
MILLESIMES DE 1912 POUR  
PARAMOUNT PICTURES  
ACADEMY AWARD  
CELEBRATION DU FILM LE  
TITANIC



# HISTOIRE D'AWC

2006: AWC A RECHERCHE,  
TROUVE ET VENDU LE VIN  
BLANC LE PLUS CHER AU  
MONDE, UN 1787 CHÂTEAU  
D'YQUEM POUR £55,000



## A vintage taste of summers past: The £55,000 bottle of Sauternes

By Jonathan Brown

The sanguines of the Château d'Yquem have always inspired strong feelings. François Mauriac, the French novelist and poet judged that: "With each glass of Yquem have been the summing up of the past."

So taken was he by the magnificence of the château that Thomas Jefferson, then the American envoy to France, ordered 250 bottles. Proust, Dumas, Verne, even Hilaire Belloc have all written of their admiration for the wine behind the "middle row." Which is a laudable pedigree, if perhaps unparaging that an American billionnaire has paid \$100,000 for a 1976 vintage. The wine is still available, though, at a reasonable price. For this week, a 1959 at just \$3,000 a glass.

he will find it difficult to negotiate," he said. "Any party should indeed provide a levish footnote to a story, a saga that spans centuries from the past through two world wars to the present day. The medieval

It began the vineyard is a typical English castle, under the dominion of the King and the end of the Hundred Years' War in 1453. The grapes for the 1453 battle were harvested by the Queen, who was then pregnant with the Queen had just married. The marriage of the King to Queen Elizabeth I in 1585.

drunk. 'He will be difficult to restrain' (imprisoned twice for me-skating, including the Beauvais prison). He was not cold to the signs of the times and stability under Napoleon, but the wine is thought to have been better in the 1840s, when he employed the principle of 'nouveau' (supposedly following the lead of the elder son from Hussonville, who had a crop loss on the vines).

was decadent, and resent- ment grew (François-Marie Arouet), right, was living in Ferney, on the Swiss-French bor- in Australia. Clarkson at Granville St.

Hot

of one of France's most famous wine merchants, Raymond Beaudois. As dealer to some of the most celebrated restaurants in Europe between the wars, M. Beaudois's association with the bottle is central to the establishment of its provenance.

returned to the chateau where it was bought by another dealer, D. B. Beggs. During this time, it was uncorked twice, once in 1965 by a received member of staff at Yquem, probably a new label was attached, probably pricing it for sale in the then-booming market among Japanese collectors.

In 2000, the Lur Saluces were bought out by France's richest man, Bernard Arnault, owner of the luxury goods brand LVMH. The sale split the wine-making dynasty, with some family members reluctant to sell their shares. Along with the world-famous estate, LVMH acquired the bottle. But, according to Mr Williams, nothing is certain in the world of exceptional vintages except one thing: With an ever-widening supply of these ancient vintages, prices are

as entered the Netherlands, and in America, delegates



# HISTOIRE D'AWC

2006: AWC A RECHERCHE,  
TROUVE ET VENDU LE VIN  
BLANC LE PLUS CHER AU  
MONDE, UN 1787 CHÂTEAU  
D'YQUEM POUR £55,000



2011: AWC A VENDU LE VIN LE  
PLUS CHER DE TOUT LES  
TEMPS, UN CHÂTEAU  
D'YQUEM 1811, A CHRISTIAN  
VANNEQUE A LONDRES  
POUR \$117,000



- LA PREMIERE ACADEMIE DEDIEE AU VIN A LONDRES
- TABLES DE DEGUSTATION FAITE A LA MAIN, VERRES RIEDEL
- PRODUCTEURS METTANT EN VALEUR LEURS VINS POUR LA CLIENTELE D'AWC
- CLIENTS PRIVES POUVANT ORGANISER LEURS PROPRES EVENEMENTS
- APPROUVE ET CERTIFIE LES STAGES WSET
- GESTION COMPLETE DE L'EVENEMENT PAR L'EQUIPE DE L'ACADEMIE

# AWC ACADEMIE DU VIN

*“Un vrai plaisir pour nous de présenter nos vins et de rencontrer vos clients ”*

*- Florence Cathiard, Château Smith Haut Lafitte*

*“Tout était parfaitement organisé! Nous aurons le plaisir de revenir à n’importe quel moment!”*

*- Henri Lurton, Château Brane-Cantenac*

*“J’ai adoré réaliser un master class dans votre académie ultramoderne et j’ai passé un grand moment avec vos clients”*

*- Aline Baly, Château Coutet*

*“Everyone was so impressed with the venue, it was perfect for what Oddbins wanted”* - Oddbins Palate Tasters

*“One of the finest tasting facilities I have ever seen”*

*- Chief Executive, Wine & Spirit Education Trust*

*“Hard to find a tasting room to match anywhere in the world”*

*- John Salvi, Master of Wine*

# AWC ACADEMIE DU VIN

*“Fabulous insight into Burgundy; delicious wines. Robert Joseph was very knowledgeable and entertaining; a perfect venue”*

*- American Express*

*“Lovely wine tasting, I had a wonderful evening”*

*- HSBC*

*“Learnt lots about great wines on offer and a unique opportunity”*

*- Espirito Santo Financial Group S.A.*

*“Thank you for a tremendous event. I can't tell you how much good feedback we are getting and I learnt a great deal”*

*- Barclays Wealth*

*“A great time and a really good atmosphere”*

*- Aon Insurance*

# INVESTISSEMENT DANS LES VINS FIN

- AWC WINE CAP – CONSEIL DEDIE A L' INVESTISSEMENT
- PORTEFEUILLES POUR LES CLIENTS PRIVES ET LES INSTITUTIONS
- LES VALEURS AUGMENTENT GRACE A LA CONSOMMATION
- INVESTISSEMENTS ALTERNATIFS
- LES INVESTISSEURS VOIENT UNE ZONE DE SECURITE POUR LEUR CAPITAL
- LES CLIENTS CONSIDERENT LE VIN FIN COMME UN VERITABLE ACTIF LIQUIDE

- AWC ET FWC CREENT UN PARTENARIAT AFIN DE FOURNIR DES SERVICES CAVES
- RENOVATION, CONCEPTION, CONSTRUCTION & MISE EN OEUVRE
- CAVES POUR LES CLIENTS PRIVES & PROFESSIONNELS
- ASSURANCE DEDIE « AON » POUR LA CLIENTELE INTERNATIONALE
- EXAMEN DE RISQUES COMPLEMENTAIRES
- COUVERTURE DE LA COLLECTION AUTONOME INCLUANT LES DEGATS D'ETIQUETTES
- GESTION DE L'INVENTAIRE ASSURE LA BUVABILITE



# 在香港的古董葡萄酒公司

- EXPERTISE LOCALE
- EXPERTISE EN VINS FINS SELON LA CULTURE LOCALE
- ASSISTER LES CLIENTS ETABLIS A ETENDRE LEURS COLLECTIONS
- CADEAUX EXCLUSIFS ET EXPERIENCES INEDITES AUTOUR DU VIN
- IDEALEMENT SITUE POUR LES PARTENAIRES PROFESSIONNELS
- DES CENTAINES DE CAISSES, DES VINS DE COLLECTION ET DES BOUTEILLES UNIQUES

- BUREAUX LOCAUX
- EXPERTISE D'ACQUISITION
- EXPERIENCES UNIQUES DES VINS EXCEPTIONNELS
- DINERS AUTOUR DES VINS ET COURS SPECIAUX
- SERVICES INCLUANT LIEUX DE STOCKAGE



# APPRECIER DES GRANDS VINS

- INFORMATION, SERVICES, OPPORTUNITES ET ACCESSOIRES POUR AMELIORER LES PLAISIRS DU VIN FIN
- PROJETS PERSONALISES POUR LE STOCKAGE, L'AFFICHAGE ET LA MISE EN VITRINE DES VINS D'EXCEPTION DE NOS CLIENTS
- CAVES COMPLETES JUSQU'AUX CAVES FAITES MAIN PAR DES ARTISANS
- COMPLEXE, BOIS EXOTIQUE, COMPARTIMENTS CACHES
- STOCKAGE SECURISE ET STABLE, BEAUX OBJETS D'ART
- GESTION COMPLETE DES COMMANDES, Y COMPRIS LA LIVRAISON

# APPRECIER DES GRANDS VINS



# APPRECIER DES GRANDS VINS

- 
- A photograph of two women in a vineyard. The woman on the left is wearing sunglasses and a light-colored blazer, looking towards the right. The woman on the right is smiling and looking towards the left. They are standing in front of a wooden fence with vineyard rows in the background.
- VISITES DE CHATEAUX EXCLUSIVES, PRIVEES ET PERSONNALISEES
  - APERCU DU FONCTIONNEMENT INTERNE DU MONDE DES VINS D'EXCELLENCE
  - EXPERIENCES EXCEPTIONNELLES AUTOUR DES DEGUSTATIONS ET DES DINERS



## CONTACT

Antique Wine Company  
[info@antique-wine.com](mailto:info@antique-wine.com)  
+44 203 219 5598

AWC Hong Kong  
[hk@antique-wine.com](mailto:hk@antique-wine.com)  
+852 2850 5572

AWC Philippines  
[info@awc.ph](mailto:info@awc.ph)  
+63 2 817 1417



