



PRESENTATION
DE LA SOCIETE

AU SUJET D'AWC

VENTE DE VIN

ACHAT DE VIN

SERVICES COMMERCIAUX

ACADEMIE DE VIN

AWC INVESTISSEMENT DANS LE VIN FIN

BUREAUX INTERNATIONAUX

APPRECIER DU BON VIN



Stephen Williams, CEO

FONDEE IL Y A 25 ANS

DIRECTION INCHANGEE

2013 AWW DEVIENT UN PLC (S.A.)

SIEGE DU GROUPE MONDIAL A LONDON

OPERATIONS GLOBALES & BASE DE CLIENTELE



Stephen Williams, CEO

- NEGOCIATION SEULEMENT DANS DES VINS REELLEMENT EXCEPTIONNELS
- CAVES COMPLETES, CAISSES ET BOUTEILLES INDIVIDUELLES
- DES COLLECTIONS SUPERIEURES POUR UNE CLIENTELE PERSPICACE
- DES EVENEMENTS EXCEPTIONNELS POUR UNE CLIENTELE EXIGEANTE
- DES TRANSCATIONS DE GRAND VIN HISTORIQUES
- LES CAVES POUR CHATEAUX, PALACES, GRANDS HOTELS ET RESIDENCES PRIVEES EXCLUSIVES

- DES EXPERTS POUR CONSEILLER NOS CLIENTS AVEC LEURS SELECTIONS
- DES VINS RARES ET ANCIENS AUX VINS CONTEMPORAINS
- DES VINS ANCIENS OU DES FUTURS MILLESIMES
- 90% DES VINS EN PROVENANCE DES 15 MILLISIMES LES PLUS RECENTS
- DES VINS POUR LE PLAISIR OU POUR UN INVESTISSEMENT
- LES CLIENTS APPRECIENT UNE VALEUR QUI PERDURE

- UN PARTENAIRE DE CHOIX POUR LES ACQUISITIONS
- INTERET POUR LES CAVES, LES VERTICALES, LES CAISSES ET LES BOUTEILLES RARES
- DES OFFRES DIRECTES OU EN COURTAGE
- DES EVALUATIONS GRATUITES
- DES ESPACES A DISPOSITION POUR UN DESINVESTISSEMENT OU UN REINVESTISSEMENT
- PLUS RAPIDE, PLUS SIMPLE, PLUS LUCRATIVE QUE DES ENCHERES
- TRANSACTIONS ET PAIEMENTS RAPIDES

SERVICES COMMERCIAUX

- LES BESOINS COMMERCIAUX TRAITES GLOBALEMENT
- RESPONSABLES SERVICE TRAITEUR, SOMMELIERS ET CHEFS
- +8,000 PRODUITS EN STOCK, LIVRAISON
- REPONDRE AUX DEMANDES POUR TOUT VOLUME OU QUANTITE
- ACCES AUX VINS RARES ET EXCLUSIFS



HISTOIRE D'AWC

1994: AWC A FOURNI UN
MILLISIME DE 70 ANS POUR
LE 70IÈME ANNIVERSAIRE
DU PRESIDENT AMERICAIN
GEORGE H.W. BUSH



1995: AWC A TRAITE LA
VENTE HISTORIQUE DE \$1
MILLION DE LA COLLECTION
VERTICALE DU CHÂTEAU
D'YQUEM

harpers

Yquem sale makes £775,000

The most extensive collection ever of Château d'Yquem has been sold for a record-breaking £775,000.

Every consecutive vintage of the Sauternes producer from 1860 to 2003 was sold by the London-based Antique Wine Company to the Grand-Hôtel du Cap-Ferrat on the French Riviera.

The 135-bottle collection included nine empty bottles, signed by the director of Yquem, to represent the years when no wine was made due to poor weather. A total of 26 bidders from 11 countries, including Japan, the USA, Hong Kong, Russia and the UK, took part in the sale. During the final 24 hours of the sale, the price



Michael Galopin, general manager of the French hotel, said: 'We are proud to be bringing the finest collection of Yquem back to France. With this acquisition and a series of

centres of wine excellence.'

The Antique Wine Company currently holds the Guinness World Record for the most valuable bottle of white wine ever sold – a 1787 Château d'Yquem. The most valuable



HISTOIRE D'AWC

1997: AWC A FOURNI LA
COLLECTION DES
MILLESIMES DE 1912 POUR
PARAMOUNT PICTURES
ACADEMY AWARD
CELEBRATION DU FILM LE
TITANIC



2006: AWC A RECHERCHE,
TROUVE ET VENDU LE VIN
BLANC LE PLUS CHER AU
MONDE, UN 1787 CHÂTEAU
D'YQUEM POUR £55,000

THE IRISHMAN



By Jonathan Brown

The summer of the Chateau d'Yquem has always inspired strong feelings. French Minister, the French scientist and poet judged that "With its such glass of Yquem burns the memory of the past."

It takes time to be by the vineyard, one of the estate that Thomas Jefferson, then American envoy to France, ordered 250 bottles. French, Dutch, Venetian, even Italian. Lactar has been passed on the quality of the vineyard and behind the "sable ro". With such a full line pedigree, it is not surprising that an American millionaire has now paid £55,000 for a 1787 vintage bottle of the white stuff this week, a step at just £50,000 a glass.

The bottle has been transported to the auction house where a new owner's collar should be put on it just where it may not be worth. The man who sold it to the US, Stephen Williams of the Antique Wine Company, believes it will make a fine glass. "If he gets people around the table, it may be important to him, not to him, not to him."

The following summer, estate work began the task of restoring the vineyard to its former glory. Several vines were planted to form a highly concentrated vine. The grapes are ready for the harvest process to begin. Because of its remarkably rich nature, the process can last up to six weeks before it is transferred to an oak barrel and rested every three months, the process that separates the wine from the lees. In 1790, the year that the National Assembly was summoned only to collapse 12 months later, the wine was bottled.

But there were to prove traumatic. In 1800, the French Revolution was in full swing. The wine was bottled. But there were to prove traumatic. In 1800, the French Revolution was in full swing. The wine was bottled. But there were to prove traumatic. In 1800, the French Revolution was in full swing. The wine was bottled.

The man who sold it believes it will be drunk. 'He will find it difficult to resist'

It was resorted to again in 1994. A new ticket was issued by the head of the wine warehouse and an authority that signed by the then Count, verifying that "as a matter of course, the wine in this bottle was under no circumstances touched".

In 2000, the Lar Saluces were bought out by France's richest man, Bernard Arnault, owner of the luxury goods brand LVMH. The sale of the wine-making dynasty, with many family members reluctant to sell their shares. Along with the world famous estate, LVMH acquired the bottle. But, according to Mr. W. Williams, nothing is certain in the world of these exceptional vintage except one thing. With an ever-widening supply of these ancient vintages, prices are likely to rise and rise.

HOME

A vintage taste of summer's past: The £55,000 bottle of Sauternes

of one of France's most famous wine merchants, Raymond Boudreau. As dealer to some of the most celebrated restaurants in Europe between the wars, M. Boudreau's association with the bottle is central to the establishment of its prominence.

After his death in 1963, the bottle returned to the chateau where it was bought by another dealer, Didier Beggs. During this time, it was resorted to, once in 1980 by a retired member of staff at Yquem. A new label was attached, probably printing it for sale in the then-booming market among Japanese collectors.

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■ The news from 1787

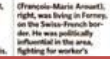
In Louis XVI and Marie Antoinette, right, ruled France in 1787 but revolution would

was decadent, and meant more growth and the poverty of most of Paris.

Francisco-Marie Aranziti, right, was living in France on the Swiss-French border. He was politically influential in the area, fighting for workers' rights.

In Australia, Thomas Clarkson and Granville Sharp established the Society for Abolishing Slaves

entered the Netherlands, and in America, delegates drafted a new constitution for the US.



2006: AWC A RECHERCHE,
TROUVE ET VENDU LE VIN
BLANC LE PLUS CHER AU
MONDE, UN 1787 CHÂTEAU
D'YQUEM POUR £55,000



HISTOIRE D'AWC

2011: AWC A VENDU LE VIN LE
PLUS CHER DE TOUT LES
TEMPS, UN CHÂTEAU
D'YQUEM 1811, A CHRISTIAN
VANNEQUE A LONDRES
POUR \$117,000



AWC ACADEMIE DU VIN

- LA PREMIERE ACADEMIE DEDIEE AU VIN A LONDRES
- TABLES DE DEGUSTATION FAITE A LA MAIN, VERRES RIEDEL
- PRODUCTEURS METTANT EN VALEUR LEURS VINS POUR LA CLIENTELE D'AWC
- CLIENTS PRIVES POUVANT ORGANISER LEURS PROPRES EVENEMENTS
- APPROUVE ET CERTIFIE LES STAGES WSET
- GESTION COMPLETE DE L'EVENEMENT PAR L'EQUIPE DE L'ACADEMIE

AWC ACADEMIE DU VIN



“Un vrai plaisir pour nous de présenter nos vins et de rencontrer vos clients ”

- Florence Cathiard, Château Smith Haut Lafitte

“Tout était parfaitement organisé! Nous aurons le plaisir de revenir à n'importe quel moment!”

- Henri Lurton, Château Brane-Cantenac

“J'ai adoré réaliser un master class dans votre académie ultramoderne et j'ai passé un grand moment avec vos clients”

- Aline Baly, Château Coutet

*“Everyone was so impressed with the venue, it was perfect for what Oddbins wanted” - Oddbins
Palate Tasters*

"One of the finest tasting facilities I have ever seen"

- Chief Executive, Wine & Spirit Education Trust

“Hard to find a tasting room to match anywhere in the world”

- John Salvi, Master of Wine



AWC ACADEMIE DU VIN

“Fabulous insight into Burgundy; delicious wines. Robert Joseph was very knowledgeable and entertaining; a perfect venue”

- American Express

“Lovely wine tasting, I had a wonderful evening”

- HSBC

“Learnt lots about great wines on offer and a unique opportunity”

- Espirito Santo Financial Group S.A.


“Thank you for a tremendous event. I can't tell you how much good feedback we are getting and I learnt a great deal”

- Barclays Wealth

“A great time and a really good atmosphere”

- Aon Insurance

INVESTISSEMENT DANS LES VINS FIN

- 
- AWC WINE CAP – CONSEIL DEDIE A L' INVESTISSEMENT
 - PORTEFEUILLES POUR LES CLIENTS PRIVES ET LES INSTITUTIONS
 - LES VALEURS AUGMENTENT GRACE A LA CONSOMMATION
 - INVESTISSEMENTS ALTERNATIFS
 - LES INVESTISSEURS VOIENT UNE ZONE DE SECURITE POUR LEUR CAPITAL
 - LES CLIENTS CONSIDERENT LE VIN FIN COMME UN VERITABLE ACTIF LIQUIDE

- AWC ET FWC CREENT UN PARTENARIAT AFIN DE FOURNIR DES SERVICES CAVES
- RENOVATION, CONCEPTION, CONSTRUCTION & MISE EN OEUVRE
- CAVES POUR LES CLIENTS PRIVES & PROFESSIONNELS
- ASSURANCE DEDIEE « AON » POUR LA CLIENTELE INTERNATIONALE
- EXAMEN DE RISQUES COMPLEMENTAIRES
- COUVERTURE DE LA COLLECTION AUTONOME INCLUANT LES DEGATS D'ETIQUETTES
- GESTION DE L'INVENTAIRE ASSURE LA BUVABILITE



在香港的古董葡萄酒公司

- EXPERTISE LOCALE
- EXPERTISE EN VINS FINS SELON LA CULTURE LOCALE
- ASSISTER LES CLIENTS ETABLIS A ETENDRE LEURS COLLECTIONS
- CADEAUX EXCLUSIFS ET EXPERIENCES INEDITES AUTOUR DU VIN
- IDEALEMENT SITUE POUR LES PARTENAIRES PROFESSIONNELS
- DES CENTAINES DE CAISSES, DES VINS DE COLLECTION ET DES BOUTEILLES UNIQUES

- BUREAUX LOCAUX
- EXPERTISE D'ACQUISITION
- EXPERIENCES UNIQUES DES VINS EXCEPTIONNELS
- DINERS AUTOUR DES VINS ET COURS SPECIAUX
- SERVICES INCLUANT LIEUX DE STOCKAGE



APPRECIER DES GRANDS VINS

- INFORMATION, SERVICES, OPPORTUNITES ET ACCESSOIRES POUR AMELIORER LES PLAISIRS DU VIN FIN
- PROJETS PERSONALISES POUR LE STOCKAGE, L’AFFICHAGE ET LA MISE EN VITRINE DES VINS D’EXCEPTION DE NOS CLIENTS
- CAVES COMPLETES JUSQU’AUX CAVES FAITES MAIN PAR DES ARTISANS
- COMPLEXE, BOIS EXOTIQUE, COMPARTIMENTS CACHES
- STOCKAGE SECURISE ET STABLE, BEAUX OBJETS D’ART
- GESTION COMPLETE DES COMMANDES, Y COMPRIS LA LIVRAISON

APPRECIER DES GRANDS VINS



APPRECIER DES GRANDS VINS

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- A photograph of two women standing in a vineyard. The woman on the left has short blonde hair, wears sunglasses and a light-colored blazer. The woman on the right has dark hair tied back and is smiling. They are in front of rows of grapevines with wooden stakes.
- VISITES DE CHATEAUX EXCLUSIVES, PRIVEES ET PERSONNALISEES
 - APERCU DU FONCTIONNEMENT INTERNE DU MONDE DES VINS D'EXCELLENCE
 - EXPERIENCES EXCEPTIONNELLES AUTOUR DES DEGUSTATIONS ET DES DINERS
- 
- A photograph of a vineyard with rows of grapevines. The ground is covered with small white and grey stones. Some vines have small yellow flowers. Wooden stakes are placed between the rows of vines.



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